

FROM HERE TO THERE

SOARING TO SUCCESS

We shall have no better conditions in the future if we are satisfied with all those which we have at present.
- Thomas Edison

PROPOSAL FOR INVESTOR GROUP WORKSHOP, DECEMBER 15, 2009

Contact Information	Paul Thompson	Britt Santowski
Salutation	Mr.	Ms.
Job title	Author, Motivational Speaker & Business Coach	Author, Educator and Coach
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State or Province	BC	BC
Country	Canada	Canada

1. Speaker(s) bio

Paul Thompson is a motivational and inspirational speaker and business coach with over 15 years of experience. He has authored a book titled *Small Business Sucks ... But it Doesn't Have To* and will be releasing a second book shortly. His past speaking engagements have impacted both group dynamics and corporate bottom lines. He speaks to audiences ranging in size from 20 to 500.

Paul has a second life as a mentor to students in the Entrepreneurship program at Royal Roads University, where he has been actively involved for three years.

Britt Santowski is an author, educator and life coach. She received her MA in 1995 from Memorial University of Newfoundland, where she graduated with Distinction. She is in the process of publishing a book titled *I'm Allowed: A Woman's Key to Confidence*, scheduled for release in early 2010.

Britt has over 10 years experience running workshops, coaching and impacting lives, and has run courses on Confidence, Motorcycle Skills, and Computer Software.

Session information

2. Title	From Here to There: Soaring to Success
3. Length	2 hours
4. Audience Preparation	Two days prior to the actual session, Britt and Paul will provide Investor's Group with a 25 item questionnaire to be distributed to all participants and completed prior to the event.

What they are saying about Paul and Britt, “Thank you for the opportunity to become more aware, and therefore more able to see obstacles, and change as necessary for growth – Kerry Pomponio”

<p>5. Description</p>	<p>Presentation Content</p> <hr/> <p>Introduction of both Britt and Paul</p> <ol style="list-style-type: none"> 1. Opening Exercise: Understanding the four personality types: Owl/Duck/Eagle/Peacock 2. Your Comfort Zone: <ul style="list-style-type: none"> ○ Stages ○ The Confidence Curve ○ Common Point of Failure 3. Exercise: Four Styles of Communication: KVAD (Kinesthetic, Visual, Auditory and auditory/Digital) 4. A New Look at Goal Setting <p>Wrap-up</p> <hr/> <p>What's in it for the attendees</p> <ul style="list-style-type: none"> • Interactive workshop with surprising content • Physically engaging exercises that get them up and out of their seats, and interacting with others • New information, new ways of thinking about old issues • All attendees will receive working papers to accompany the presentation <p><i>This presentation is guaranteed to produce high energy and active engagement</i></p>	
<p>6. Objectives</p>	<ul style="list-style-type: none"> • Educate and entertain (edu-tain) • Explore a range of personality types (Owl/Duck/Eagle/Peacock and KVAD) • Encourage stepping out of existing comfort zone • Explain “Confidence Curve” and the common point of failure • Enable a vision of a bigger future • Establish new goals and vision 	
<p>7. Corporate Information</p>	<p>Two years ago, Paul and Britt combined skills and materials, and developed the Confidence 101 workshop. As different as oil and vinegar, they can easily address the complex and comprehensive needs of diverse audiences. Their diverse styles and informative workshops and presentations will educate as well as entertain (“edu-tain”) you.</p>	
<p>8. Physical and technical requirements</p>	<p>Two chairs Small table with glasses of water Two flip charts</p>	<p>Green, Blue, Black and Red Markers Masking Tape Access to a CD player with audio if possible</p>